

Welcome to Michigan!



If you're considering a new role, embarking on an exciting chapter, or exploring all that Michigan has to offer, this guide is for you. With years of experience and a deep knowledge of Michigan's neighborhoods, schools, and housing market, I'm dedicated to making your transition as smooth and enjoyable as possible.

Discover why Michigan is a wonderful place to live, work, and thrive. From tailored insights on local communities to personalized relocation support, I can help with finding the perfect home and starting your next chapter with confidence.



hello...

I'm Angie Smith, and I've built my real estate practice on a foundation of service, knowledge, and a heartfelt commitment to helping people find a wonderful place to call home. My passion for Michigan runs deep—this is my home and my community. Whether it's through local volunteer work, community initiatives, or exploring all that this beautiful state has to offer, Michigan is more than where I work—it's where I thrive. With a Master's Degree in Education, I bring years of experience as a teacher, writer, and community advocate to help my clients feel informed and confident every step of the way. As a Michigan grad, I love sharing knowledge of Michigan's diverse neighborhoods, schools, and culture to help you not just find a house, but truly feel at home.

When I'm not assisting clients, you may find me traveling, exploring Michigan's picturesque landscapes, and uncovering hidden gems to share with the people I serve. As a lifelong Michigander, I'm here to help you discover all the amazing opportunities this state has to offer.

My approach is simple: I listen to your needs, tailor my services to your goals, and work to ensure your next move is the best one yet. I know that buying a home is more than a transaction—and I'm here to guide you with care, professionalism, and unwavering support.

Let's explore SE Michigan together and find a home that aligns with your goals, lifestyle, and exciting new opportunities.



Credentials

● 23

Angie's Avg Annual Total Transactions

The average agent does 6/year. Angie successfully represented buyers and sellers 33 times in 2023 and 21 times in 2024 in a shifting market.

● 12M

Angie's Avg Annual Closed Volume

Angie Smith takes care in overseeing what is often the largest personal transaction in a person's lifetime, the sale of their home. Each client is treated with care.

● countless

Practical Experience

With dedicated transaction and brokerage support, Angie leverages collective experiences of her professional partners to ensure each transaction will go as smoothly as possible. Her experience has been noted by:

- KW Luxury Agent Recognition
- TOP 300 Area Real Producer
- Rising Star Magazine Feature, 2024
- Trusted Partner U of M HR department
- Top Individual Agent @ Keller Williams Professionals, 8/2024

KELLERWILLIAMS
Luxury

kw PROFESSIONALS
KELLERWILLIAMS.

Angie and her team empower clients with additional leverage necessary to meet their unique needs. These numbers demonstrate why Angie Smith has been recognized for exceptional accomplishments in Real Estate; the focus is on the details:

- utilize the best tech and tools
- bring extensive knowledge of the industry
- tap customer service, sales, and high-level negotiation skills
- successfully manage all parts of the process.

Angie Smith works under Keller Williams Professionals, led by broker, Marybeth Kalijan. Keller Williams is recognized as the #1 agency by volume of transactions (nationally) and by number of agents (globally). In 2023, we ranked #1 in Metro Detroit for closed units and listed units.



The Area

Michigan is a state of opportunity, offering a unique blend of professional growth, vibrant communities, and exceptional quality of life. Here's why so many people choose to call Michigan home:

- **Diverse Communities:** From lively cities like Ann Arbor, Troy, and Lansing to charming suburbs and quiet rural areas, Michigan offers a wide range of living options to suit any lifestyle.
- **Career Opportunities:** As a hub for innovation, education, and healthcare, Michigan is home to world-renowned institutions like Michigan Medicine, the University of Michigan, and thriving industries in technology, automotive, and more.
- **Natural Beauty:** Known as The Great Lakes State, Michigan is surrounded by four of the five Great Lakes and boasts over 11,000 inland lakes. Whether it's enjoying water sports, lakeside living, or simply relaxing by the shore, you're never more than six miles from a body of water.
- **World-Class Education:** Known for top-rated public schools and prestigious universities, Michigan is an excellent place to live and learn.
- **Cultural Attractions:** From art fairs and music festivals to sports events and unique dining experiences, Michigan offers year-round entertainment for all interests.

Michigan is more than a place to live—it's a place to thrive. Wherever your journey takes you, I'll help you find a great home to match your goals and lifestyle.

Quick Facts

- You're never more than six miles from a body of water in Michigan.
- Major Cities: Detroit, Grand Rapids, Ann Arbor, Lansing, and Troy.
- Education: Home to renowned universities like the University of Michigan, Michigan State University, and Wayne State University.
- Industry Leaders: Known for its contributions to the automotive industry, healthcare, agriculture, education, and technology.
- Recreation: Features more than 100 state parks and countless trails for hiking, biking, and outdoor adventures.
- Seasons: Experience all four seasons, from snowy winters to warm, sunny summers.

Relocation - Simplified

We will tailor every step of the home-buying process to fit your unique goals, timeline, and preferences, ensuring a seamless experience:

- **Discovery Call:** We'll begin with a conversation to learn about what you love about your current home, what you'd like to change, and your ideal features in a new home. We'll also discuss your timeline, any homes that have already caught your interest, and the decision-making process.
- **Custom Home Search:** we'll curate a personalized list of homes that fit your criteria, including any off-market opportunities. You'll receive the list today and can rank your top five to help us prioritize for your next visit or virtual tour.
- **Virtual & In-Person Support:** Whether it's virtual tours, in-person showings, or answering questions, we'll guide you every step of the way, providing professional advice and insights tailored to Michigan's real estate market.
- **Stress-Free Closing:** From crafting competitive offers to handling the final details, we'll ensure everything is managed so you can focus on your new role and settling into your new home.

Relocating to Michigan is a big decision. With a process designed around your needs, we can help make your transition smooth, efficient, and enjoyable.

review of STATE & OFFICE REQUIRED disclosures

There are three agreements in any home purchase:

- **Listing Agreement,**
- **Buyers Agreement,**
- **Purchase agreement.**

As a buyer, you have the same rights to representation as a seller. Obviously a seller hires an agent for their expertise, knowledge, and representation in handling the sale of their home. You also have the right to have someone properly representing your needs in purchasing a home.

Home preparation includes key updates such as cosmetic repairs, painting over taste-specific wall colors, replacing worn-out or damaged flooring, and addressing any minor maintenance issues. Ensuring your property is in its best possible shape will make all the difference in standing out and securing the best offers.

Two Documents for your immediate review:

- Agency Disclosures
- Exclusive Buyer Agency Agreement.



Angie's Testimonials

Mission: Achieve your goals & exceed your expectations.

By doing this I hope you would never hesitate to refer me to your friends, family, or coworkers. Here are what some of my past clients have to say.



“**Craig and Brandi**
Plymouth Sellers, Hartland Buyers

★★★★★

Angie was our seller and buyer agent when we decided to find our forever home. We were absolutely impressed with her professionalism, dedication, and passion for finding the perfect home for my family. She was very knowledgeable regarding home inspections, and contract details. We now have staycations year round, thanks to her shrewd negotiation skills!

“**Rachel and David**
Ann Arbor Buyers

★★★★★

Angie is the best realtor we have ever worked with. She has a calm and grounded presence, but is also super hard working and prompt in her communications, which was important since we trusted her to help us move from out of state. We are so grateful to have been referred to her!

“**Claire**
Ypsilanti Buyer

★★★★★

Angie is an exceptional realtor who combines deep market knowledge with outstanding communication skills and unwavering professionalism. She is attentive, responsive, and truly listens to her clients' needs, making the home-buying or selling process seamless and stress-free. Her dedication to finding the perfect fit for her clients sets her apart, and I couldn't recommend her more highly!

Tina & Brian
Tecumseh Sellers

★★★★★

“Angie was our realtor and was absolutely superb in every way. She was extremely detail-oriented, responsive to all of our communications, and made sure we understood all of our options. We felt the entire sale process was very well organized and under control. Angie is such a personable, available, and over all pleasant and joyful person to work with. She truly is an amazing asset.

“**Marybeth**
SE Michigan Broker

★★★★★

Angie is a consummate professional! She advocates for her clients at a high level and treats everyone honestly and fairly. In addition to her dedication to high-level client care; she's friendly, compassionate and brings the joy!



PAST NOTABLE CLIENTS

since 2022

- Chief Financial Officer at Michigan Medicine
- Chief Human Resources Officer at Michigan Medicine
- Project Manager Senior - Department of Biomedical Engineering
- Assistant Director for Prevention, Education, Assistance & Resources
- Chair of Kinesiology
- Dean School of Kinesiology
- Professor and Department Chair, Health Behavior and Health Equity
- Medical Student
- Medical Resident
- Faculty Research Fellow

Bonus Page

To me, providing exceptional service involves more than just making your real estate dreams come true. It requires taking the next logical step; helping you through the details after you officially own your home. I have worked with the following service professionals, and highly recommend them to my clients:

Home Warranty Company

- America's Preferred Home Warranty
 - 800-648-5006

Mortgage Professionals

- Jennifer Coppola at Highlands Mortgage
 - 248-310-9347
- John Simpkins at First Merchant Bank
 - 734-223-5923

Inspectors

- Eric Stidham at
 - Pillar to Post
 - 734-644-6828
- George Gaves at
 - WIN Inspections
 - 734-680-7814

Title Company

- Titleocity
 - 248-912-6100
- Modern Title
 - (734)669-3100

Cleaning Services

- Diane Eaton
 - 734-904-4560
- Peace of Mind Cleaners
 - 734-7997170

Moving Company

- Top Notch Movers
 - 734-349-3262

Junk Removal

- Mitten Junk Removal
 - 734-648-5865

Home Insurance

- Farm Bureau Insurance
 - 517-540-9654



Thank you!

I'm here to support you every step of the way. Let's make your move to Michigan an easy and exciting part of this next chapter.



READY
TO GO?

Set your appointment here:

Let's Make This Easy



Even if you're still considering the role, we can have a confidential dialogue about how I can help:

- Schedule a 15-minute call to discuss your goals and timeline.
- Get a curated list of homes tailored to your needs.
- Feel confident that you've got an agent on your side to answer questions and help things go as smoothly as possible.

ANGIE
SMITH



REALTOR | KW PROFESSIONALS

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